

· UNITY ENERGY ·







DEAR COLLEAGUES!

or more than 10 years of existence, the Association's activity earned recognition from both its members and state institutions, as well as local and international community. Working in close cooperation with legislative bodies, line ministries and major market players, KAZENERGY proposed conceptual solutions to facilitate sustainable development of the energy sector, create new productions and jobs, attract investments, stimulate exploration and production, and others.

Carrying out its active international activity, including membership in leading energy organizations, KAZENERGY promotes a positive image of the oil, gas and energy sectors of Kazakhstan. The Association also made a significant contribution to the business program of the International Exhibition "Astana EXPO-2017".

The KAZENERGY Eurasian Forum has also become an internationally recognized brand, whose guests in different years included heads of states and governments, top managers of the largest energy companies, and experts whose assessments attract global attention.



A lot has been done, but more important challenges still lie ahead. I have no doubt that the Association will conduct its work in a balanced and constructive way, ensuring the synergy of business and government for the sake of sustainable development of the sector.

Over the years of independence, Kazakhstan has become one of the world leaders in the export of energy resources. Taking the leading position in uranium mining and having entered the top 12 countries for coal and oil production, the country acts as the world's new "heavyweight" in this category. At the same time, there is a focus on the development of energy efficiency and sustainable energy infrastructure in the economy, along with the traditional resources. The opportunities for the transition to green economy and the use of advanced technologies in traditional and renewable energy sources are being actively explored.

In view of such intensity of development of the fuel and energy complex, the activity of the KAZENERGY Association as a leading dialogue platform serving for elaboration of strategically important proposals on further development of the largest sector of the economy, as well as for reconciliation of interests among the state, companies and investors, is particularly in demand.

T.Kulibayev Chairman KAZENERGY Association

LEADERSHIP TEAM



Timur Kulibayev Chairman KAZENERGY Association



Jambulat Sarsenov Vice Chairman KAZENERGY Association



Uzakbay Karabalin Vice Chairman KAZENERGY Association



Asset Magauov Director General KAZENERGY Association

EXECUTIVE COMMITTEE



Rustem Kabzhanov Executive Director Oil-Gas and Energy Sector Development



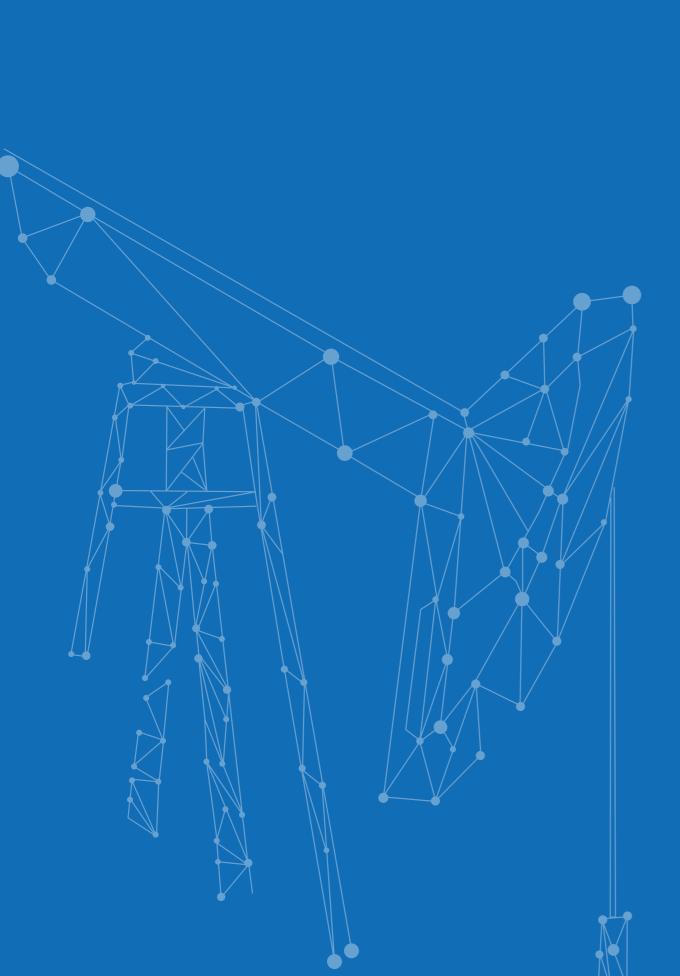
Zangar Nogaibai Executive Director Legal Affairs



Talgat Karashev Executive Director International Relations



Lyazzat Akhmurzina Executive Director Human Capital Development



ABOUT US

The KAZENERGY Association is a unique largest sectoral association in the Republic of Kazakhstan, which unites enterprises of all sectors of the fuel and energy complex of the country to promote sustainable and balanced development of the power industry and improve the investment climate.

VISION

The KAZENERGY Association is an effective dialogue platform for establishing fair and understandable "game rules" in the oil-gas and energy sectors, as well as ensuring the balance of interests between the state and the Association members.

MISSION

Creation of a favourable environment for the Association members through the protection of their interests and organization of effective interactions and exchange of opinions between all sector participants.





>10 YEARS

OF SUCCESSFUL REPRESENTATION OF INTERESTS OF COMPANIES

BE PROTECTED

Protection of interests of the Association members in all key areas of legislation

Over the years of successful work, the Association has gained the status of a reliable partner for the state bodies and the Association members, providing a platform for a constructive dialogue of all stakeholders and bringing the opinions and issues to the attention of the government

STAY CONNECTED

Interaction with main sector regulators

Development of contacts with the Association members

Participation in main advisory and consultative bodies

Participation in major international events and organizations

GET INFORMED

Access to up-to-date information and analytical data related to current trends of development of the fuel and energy complex development

Participation in major events with competent industry experts, as well as in expert councils, roundtables and workshops

Promoting a positive image and coverage of socially significant activity of companies

Informing of the key events in the sector through monthly newsletters and the KAZENERGY magazine

ACT SUSTAINABLY

Interaction for sharing best practices in the field of sustainable development

Facilitating the reduction of environmental impacts

Supporting human capital development

Promoting corporate social responsibility programs

Interaction on the issues of energy efficiency and energy saving, development of new technologies and balanced involvement of renewable energy sources

KEY ACTIVITY AREAS

PROTECTION AND
REPRESENTATION OF LEGAL
INTERESTS OF INDUSTRY
PLAYERS DURING DEVELOPMENT
OF NEW LEGISLATIVE ACTS AND
BYLAWS

A stable and competent legal environment is a key factor affecting the business environment in the country. The participation of the KAZENERGY Association's experts in the work to improve legislation is its main priority. The key areas of legislation being in the purview of the Association's experts include tax regulation, subsoil use, environmental protection, social partnership issues, etc.

HUMAN CAPITAL DEVELOPMENT

- facilitating expansion of human knowledge potential through the involvement of youth in the Association's projects
- creating conditions for overcoming gender asymmetry in the sector through the promotion of the professional women's movement
- supporting intellectual potential of the young people studying under the fellowship and grant programs
- accumulating human capital through building the national and industry-based qualifications system.

TECHNICAL REGULATION

Facilitating improvement of product quality and safety, production processes, competitiveness of the economy, reduction of non-production costs

REPRESENTING THE INTERESTS
OF THE ASSOCIATION
MEMBERS AT INTERNATIONAL
LEVEL AND PROMOTING
A POSITIVE IMAGE OF THE
SECTOR

Development of cooperation with key international organizations, participation in the work of international advisory bodies and major events

INFORMATION ANALYTICS

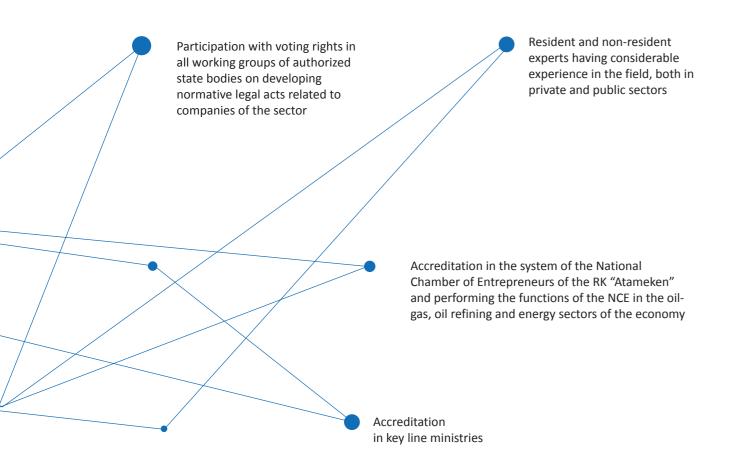
Regular publication of the National Energy Report. Sectoral analytical research ORGANIZING AND CONDUCTING THE KAZENERGY EURASIAN FORUM

Providing an open and competent dialogue platform for discussion key challenges and prospects of development of the fuel and energy complex of the RK, and promotion the image of the Association members within the framework of the largest industry event in the region.

FACILITATING DEVELOPMENT OF NEW EQUIPMENT AND TECHNOLOGIES

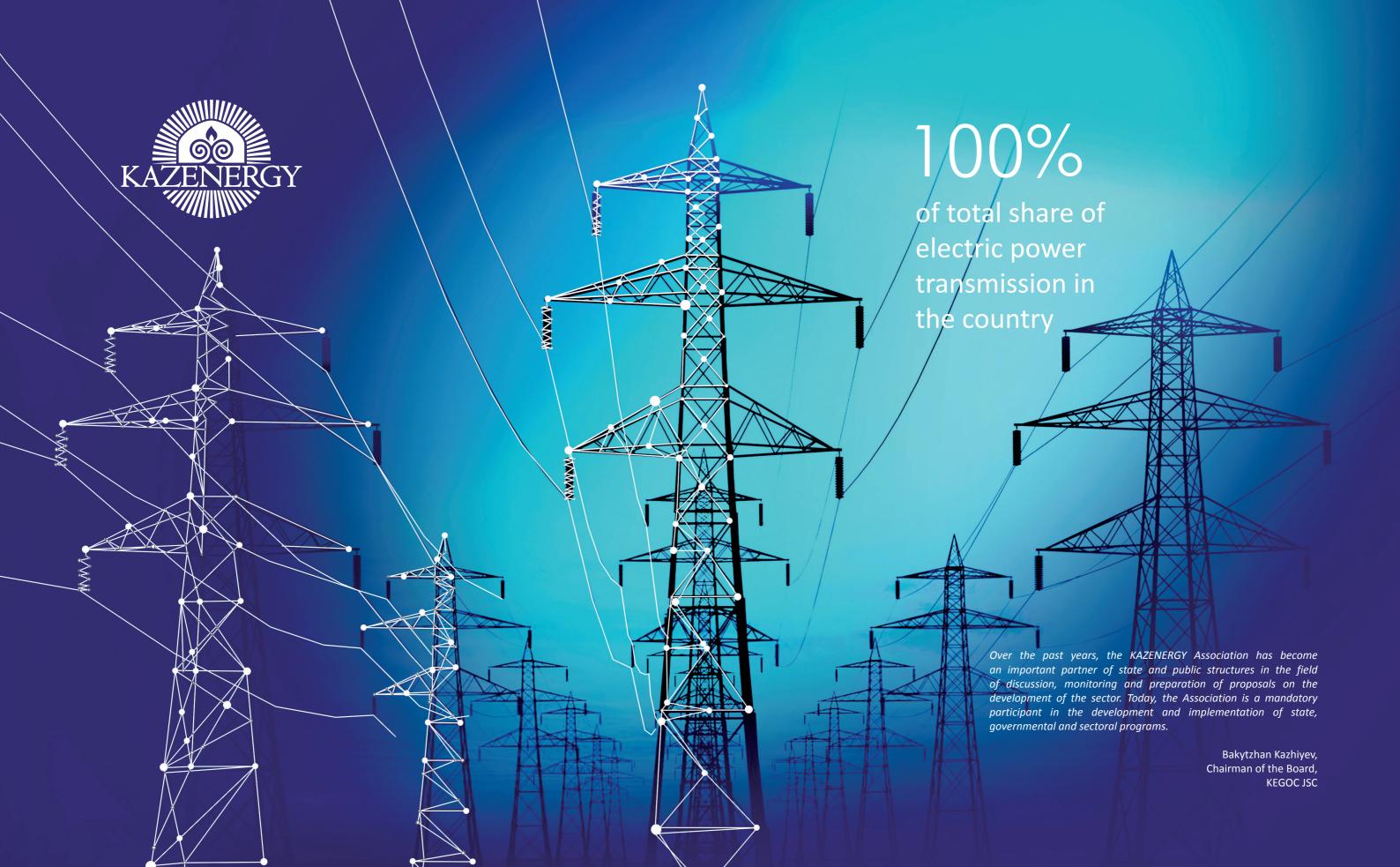
Facilitating organization and coordination of scientific, technological, innovative and development activity in the Association members' organizations within the framework of the Scientific and Technical Council.

OUR INSTRUMENTS



ADVISORY AND CONSULTATIVE BODIES

•	The Government's Interdepartmental Commission on oil and gas sector development	•	Committee of Oil and Gas Industry of the NCE Presidium	•	Expert Council on Law
	The Government's Interdepartmental Commission on legislative drafting	•	Coordination Council for Oil and Gas Sector Development	•	Expert Group on major oil and gas projects
	The Government's Interdepartmental Commission on low-margin fields		Coordination Council for Innovations and Local Content Development		Scientific and Technical Council
	Coordination Council for Renewable Energy Sources of the Ministry of Energy	•	Coordination Council for Energy Sector Development		Committee of Participar of the Petroleum Products Market
	Commission for holding auctions to issue subsoil use rights		Coordination Council for Ecology, Social Responsibility and Transparency		Women's Energy Club
	Central Commission for Exploration and Development of Mineral Resources of the Ministry of Energy	•	Coordination Council for Human Capital Development	•	Working Group on EITI Development in the Republic of Kazakhstan
•	Public Council of the Ministry of Energy	•	Coordination Council for Financial and Enconomic Issues	•	KAZENERGY Youth Committee
	Committee of Energy of the NCE Presidium				Working Group on Regulation of Greenhouse Gases and Ozone Depleting Substances

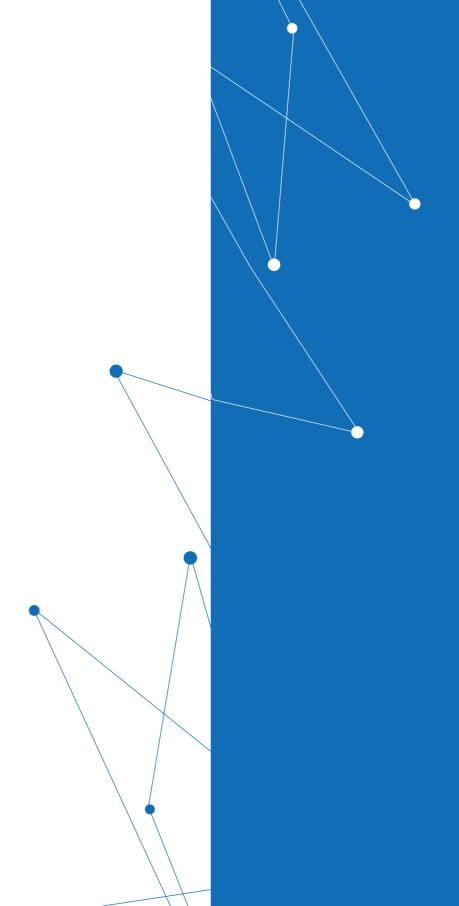


KEY SUCCESSES

- Abolishment of the commercial discovery bonus
- Allocation of exploration expenses to deductions at the production stage (with successful and unsuccessful exploration)
- Introduction of the right of use of the alternative subsoil tax for offshore and ultradeep fields instead of historical costs recovery charge, export rental tax, mineral tax, and sales tax
- Binding the rates of export customs duty for crude oil to oil prices (which were previously fixed)
- Implementation of transition to combined exploration and production
- Enabling the possibility of synergy (joint project development)
- Simplified access to contracts
- Reduction and simplification of harmonization of project documents
- Reduction of prices for electricity produced by RES facilities through the introduction of the auction mechanism
- Inclusion of technological failures/deviations in equipment and processes in the list of cases of technologically unavoidable gas flaring
- Reducing the base of responsibility for exceeding emissions in cases of gas flaring
- Introducing the concept of "temporary waste storage"
- Exclusion of the production monitoring at the KSCS in winter in ice-covered areas
- Enforcement of the right of companies to allocate quotas for greenhouse gas emissions between their facilities
- Enforcement of the right for operators to choose a method for allocating quotas for greenhouse gas emissions (historical method or benchmarking)



- Reduction of ECD rates for bitumen (to 15 EUR/ton), fuel oil (to 30 USD/ ton)
- A 7-38% increase in domestic oil prices at oil refineries
- Updated list of regulatory documents valid in the territory of the Republic of Kazakhstan
- Development and approval of 37 national standards and 26 preliminary national standards
- Addressing the issue of applying the national standards in GWS to protect the interests of domestic producers
- Simplification of procedures for the adoption of national and international standards
- Abolition of the requirements establishing the necessity to conduct annual verification of measuring instruments at production facilities
- Abolition of the norms that require the oil compliance evaluation in accredited laboratories of the EEU countries
- Obtaining a satisfactory settlement on the abolition of norms prohibiting the operation of wells with intercolumn pressure
- Approval of the "Sectoral Qualifications Framework" for the oil-gas, oil refining and petrochemical sectors
- Introducing amendments to the Sectoral Agreement on payment of wages in terms of the minimum wage rate in the sector



ASSOCIATION MEMBERS zhaikmunaj **KEY SECTORS:** ЭКИБАСТУЗСКАЯ ГРЭС-1 Oil Production KazMunayGas Oil Refining Transportation () ҚазМұнай Теңіз Gas Production NCOC NORTH CASPIAN TETHYS Electric Power Cameco KazAtomProm Service Companies МАЭК КАЗАТОМПРОМ **Nuclear Industry** Сатпаев Оперейтинг **KAZATOMPROM** KSS (A) Каз Мунайга EQUIL-OPALIZ URAL OIL®GAS **Expetrol** ICA CMOC MOL A ANA MEN ҚазГерМұнай БІРІККЕН КӘСІПОРНЫ KazTransOil • () **G**KazRosGas **PetroSun** KHIT3 MANAGUMENIN MANAGUMEN MA SAMRUK ENERGY ОзенМунайГаз PETROM KPInc. Мационерное овщество шардаринская гидроэлектростанция TOTAL MAERSK DIL **E**%onMobil BK PSK BOCTOMO KAJANCTRINCKAN PETROMATMANA SHEPTETPHICKAN KORDINANI **©IIHX3 KazīransGas** A₁ САУТС-ОЙЛ НЕФТЕГАЗОВАЯ КОМПАНИЯ CNPC KGNT KAZGIPRONEFTETRANS engineering company KPMG KEGOC pwc **(T)** TMK Мойнакская ГЭС KING EO.KZ 'Honeywell agip karachaganak PETO Kazakhstan Kacillyunii Fas-Copens **(А)** ҚазМұнай **EXAMBLY**IRTORY AUC **OLYMPEX** Karachaganak ККС Казакстанские Системы

WLUKOIL

THE ASSOCIATION MEMBER COMPANIES ACCOUNT FOR:

OVER 90% Oil and condensate production

OVER 95% Gas production (natural and LPG)

25-28%

Oil transportation

100%

Gas transportation

OVER 30%

of the total installed capacity of power plants of the UPS RK

OVER 35%

Electric power generation

100%

Electric power transmission through the national power grid

OVER 95% Oil refining

OVER 40% Coal production





high level of participants, including influential political figures, recognized world-renowned experts, as well as CEOs of major energy companies and international organizations, has ensured success and prominence of the event.







KAZENERGY EURASIAN FORUM

or over ten years of its existence, the KAZENERGY Eurasian Forum has become the major international event of the energy sector in the region.



he Eurasian Forum intend to ensure an effective dialogue between energy market players and to consider current trends of development of the energy system. The prospects and strategic initiatives put forward within the framework of this event create favorable prerequisites for the dynamic and sustainable development of the oil, gas and energy complex of the country.









OVER 95%

of the total share of oil refining capacity in the country

We highly value the activity of the KAZENERGY Association on ensuring a constructive dialogue between business and government for the purpose of sustainable development of the oil, gas and energy sectors.

Renato Maroli General Director Karachaganak Petroleum Operating B.V. The Association's contribution to ensuring information exchange between participants of the energy communit, as well as to establishing a dialogue between business and government, and promoting the interests of energy companies at the national and international levels, can hardly be overestimated.



THE NATIONAL ENERGY REPORT

he National Energy Report is a strategic view of the KAZENERGY Association on the prospects of development of the fuel and energy complex of the Republic of Kazakhstan. This analytical product includes the analysis of all energy sectors, development forecasts by sectors, as well as recommendations for improvement of legislation.





oreover, the Report contains studies of geopolitical and economic changes that affected the economy and power industry of Kazakhstan. It also gives the estimation of Kazakhstan's potential for the use of renewable energy sources, implementation of "green initiatives", and reduction of energy and resource intensity of the economy.





KAZENERGY-ГЕ БҮГІН ҚОСЫЛЫҢЫЗ! ПРИСОЕДИНИСЬ К KAZENERGY СЕГОДНЯ! JOIN KAZENERGY TODAY!

MEMBERSHIP TERMS

The Association shall be composed of legal entities, unions, associations, nongovernmental organizations, foundations, and other nonprofit and commercial organizations, whose activities are consistent with the purpose and scope of the Association's activity.

The admission to membership in the Association is effected by a decision of the General Assembly of the Association members on the basis of a written application of a legal entity, addressed to the Chairman of the Association, and payment of an entry fee.

LIST OF DOCUMENTS REQUIRED FOR MEMBERSHIP:

- 1) A written application of a legal entity, addressed to the Chairman of the Association (in free form);
- 2) A copy of the Charter of a legal entity;
- 3) A brief description of activities of the legal entity that intends to join the Association (preferably in Russian and English).

For additional information on entry and annual membership fees,
please contact: +7 7172 79 01 82
kense@kazenergy.com









www.kazenergy.com